

Investment Banking

General Management:

- Derivative Products Subsidiary
- Project Finance Subsidiary
- Securities Subsidiary
- Investment Management Subsidiary

M&A/LBO:

- Generalists
- LBO
- Industry Specific

Corporate Finance-Generalists & Industry Specific:

- Generalists
- Synthetics
- New Product Development
- Operations
- Origination
- Risk Management
- Equity Derivatives

Sales & Trading:

- Foreign Exchange
- North American Derivatives Trading Manager
- Japan Derivatives Trading Manager
- Fixed Income National Sales Manager
- Mortgage Backed Securities
- Money Markets
- Medium Term Notes
- Corporate Bonds
- Derivatives

Research & Securities Analysis:

- Derivative Research
- Latin American Equities
- Fixed Income Credit Research
- Technology Research

Custody & Securities Services:

- Securities Lending
- Custody Advisory Services
- Trust Operations
- Securities Operations

- Trust Marketing
- Personal Financial Services Marketing

Others:

- Asset Based Lending
- Insurance
- Asset Management
- Market Risk Management
- Business Analysis
- Competitive Assessment
- Systems and Data Processing
- Network Technology
- Compliance